





NYServes NYC Quarterly In Progress Review

(Covering period from Nov 1, 2015 to Jan 31, 2016)

QIPR #4

February 25th, 2016 NYSHealth Foundation

Agenda



10:35 – 10:45	Welcome and Introductions	Jim McDonough Institute for Veterans and Military Families
10:45 – 11:30	Network Quantitative and Qualitative Performance to Date	Jim McDonough Institute for Veterans and Military Families Adam Wawrynek NYServes NYC Coordination Center
11:30 – 11:50	Referral Spotlight	Adam Wawrynek NYServes NYC Coordination Center
11:50 – 12:05	Quarter 4 Challenges and Opportunities	Jim McDonough Institute for Veterans and Military Families Adam Wawrynek NYServes NYC Coordination Center
12:05 – 12:15	Technology Updates	Sam Kimler Unite US
12:15 – 12:30	Wrap-up and Q&A	All



Welcome and Introductions

Introductions









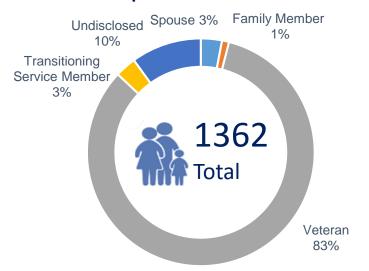


Network Quantitative and Qualitative Performance to Date

Network Insights



Unique Members



Unique Service Requests



2 Average Needs per Person

35%
of members who need
Education also need
Employment
Benefits also need
Employment
Employment

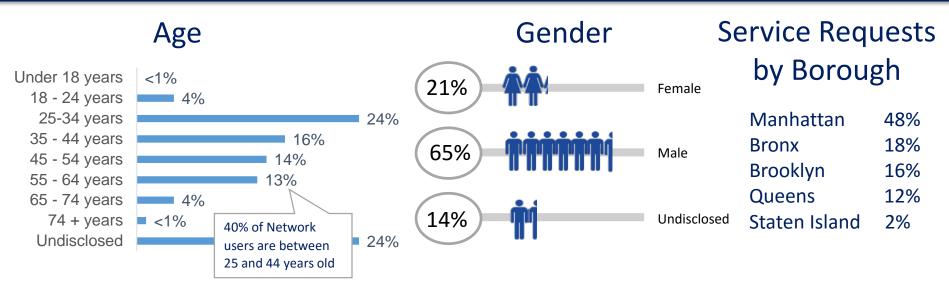
Healthcare also need

housing

of members who need

Client Profile

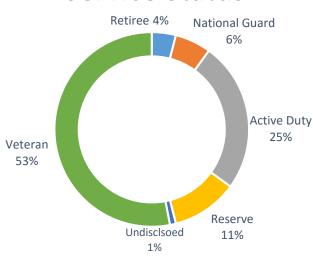




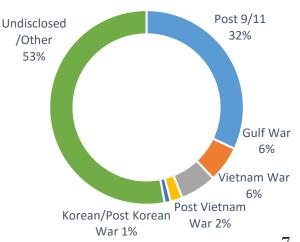


Army 50% Navy 18% Marines 14% Airforce 8% Coast Guard 1% Undisclosed 9%

Service Status

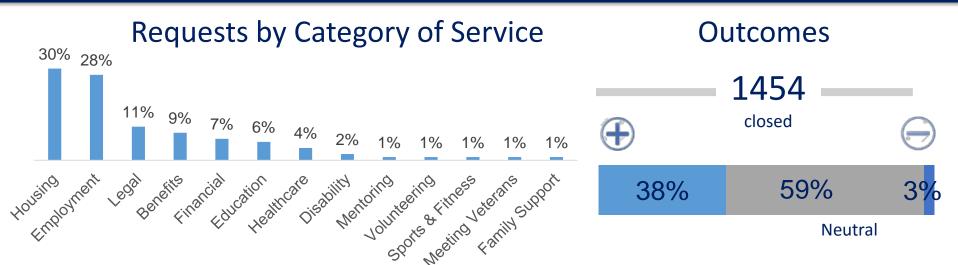


Service Era



Client Needs





Sports & Fitness

Average Closure Times

6

Time to Generate a Referral

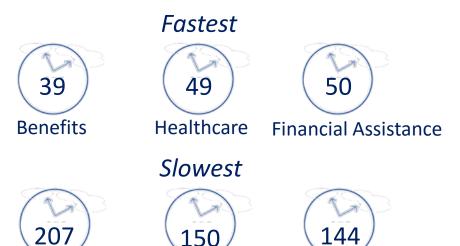


Time to Confirm a Referral Match



Time to Referral Closure

Time to Achieve Outcomes (in days)



Provider Insights





66 Participating Organizations



Top **Referrals** into the Network:

- 1. Urban Justice Center (39 Referrals)
- The Bridge (38 Referrals)
- 3. CUCS (21 Referrals)
- 4. NYU Langone Military Family Clinic (16 Referrals)
- 5. SUS (16 Referrals)

Top **Receivers** of Referrals

- 1. SUS (257 Referrals)
- 2. CUCS (91 Referrals)
- 3. IAVA (55 Referrals)
- 4. CUNY Welcome Center (54 Referrals)
- 5. Urban Justice Center (53 Referrals)
- 6. Midtown Workforce1 Career Center (52 Referrals)













Network Qualitative Performance



Key:



Meeting or exceeding target



Approaching target; monitoring for improvements





Trending up this quarter



Trending down this quarter

Veteran Consumer Affairs

Integrate assessment tools to solicit feedback from veterans and military families. Use results to identify service gaps and recommendations to integrate or modify services

Status	Responsibilities
^	Systematically track each veteran or family member through their service lifecycle
V	Capture balanced feedback from veteran and Provider
	Categorize and report on recommendations

for Coordinated Network improvement

Network Provider Integration

Utilize expertise to deliver a managed care system that ensures appropriate access, utilization, and effectiveness

Status

Responsibilities



Leverage each Network Provider's strengths and assets to promote teamwork and partnerships among Providers to improve the quality of care and outcomes for veterans and their families



Take findings from the needs-led intake/assessment with each veteran or family member to develop a customized plan to meet their needs based on the veteran's needs, location, criticality, eligibility criteria, and existing Provider partnerships



Ensure the fewest number of "handoffs" between Providers as possible, employ the minimal number of service Providers necessary to serve the range of veteran's needs, and balance the referrals throughout the network to ensure equity

Network Qualitative Performance



Network Development

Implement and test process modifications and improvements. Record and enforce onboarding criteria for Network Providers. Increase awareness about Network in the community

Status	Responsibilities
V	Participate in outreach events, conduct one-on-ones with Providers, increase awareness and recognition of NYServes
^	Develop and maintain Provider qualifications, track and maintain current, in-depth understanding of network capabilities and program eligibility criteria
^	Continual engagement with Non- Network Providers to add to improve the service offerings in the network
^	Develop and deliver orientation program training
^	Systematically integrate procedural enhancements and improvements

Technical and Administrative

Facilitate process control, program management, and communication to Network Providers

Initiate and maintain communication with service Providers toward making accurate, timely referrals and tracking the progress of service delivery Hold service Providers accountable for driving positive outcomes toward meeting each of the veteran or family member's identified needs Modify existing processes as needed based on veteran and Provider feedback Document and publish process modifications

Overall Scorecard





Referral Spotlight

Referral Spotlight – Public Providers



Client Profile: US Navy Veteran, Cold War-Era; Suffering from Service Connected Disability

Client was unemployed and was not receiving any income. He approached the Veterans Benefits Administration (VBS) in hope of assistance with receiving disability benefits. The Coordination Center not only assisted with Benefits, but also connected him with Housing, Financial Assistance and Employment supports

VBA connected with Veteran at NY

Regional Office and provided

information for Network referral

2 days

Date: Jan 29th

Since the veteran was unemployed, the CC created a referral for Employment through Workforce1

21 days

Date: Feb 19th

Veteran obtained temporary employment.

Meanwhile he also receives interview preparations, financial assistance through job search, and continues to explore other employment opportunities

Date: Jan 29th

A minor Housing need was identified and addressed on the spot by ICL

14 days

Date: Jan 29th

Veteran returned to VBA while NYServes Coordination Center and Network providers were on site. A referral was created that afternoon for Service Connected Disability Compensation through with the **Single Stop**. On the same day, Veteran was able to receive transportation to Single Stop

Date: Feb 12th

VBA and **SSA** Benefits applications submitted (updates pending)

Outcome: Veteran approached the Network for service connected disability benefits, but was also connected with Employment and Housing services. Veteran obtained Financial Assistance for Job Search, ongoing Job Development and Interview Prep., Housing guidance related to a dispute with his landlord, and an updated Benefits claim.

Referral Spotlight – Non-Profits



Client Profile: US Army/USAR OIF Veteran, 2003-2007

Separated male Veteran became homeless in NYC after relocating, and is unable to find meaningful employment

Date: Nov 10th

Veteran referred in-Network by Outreach worker from the Manhattan Vet Center after learning he is homeless and unemployed

3 days

Date: Nov 10th

Coordination Center processes referral and reaches out to Veteran for more information, then makes a referral to SUS' Robin Hood Employment Services & SSVF

Date: Nov 13th

SUS accepts referral and conducts housing and employment assessments with Veteran. SUS submits an additional Referral for benefits at CUCS Single Stop

4 days

Date: Nov 17th

Referral is accepted by CUCS Single Stop to complete a Benefits application for SNAP and Public Assistance, expedited and approved the same week by HRA

79 days

Date: Dec 1st

17 days

SUS assists Veteran in obtaining financial assistance to secure housing with month-to-month lease

Date: Feb 1st

SUS connects Veteran to commercial driver's license (CDL) training. Additional financial assistance is provided for the tuition fees for the course

Date: Mar 4

31 days

Expected graduation date with connection to new career with trucking

company

Outcome: Veteran addressed needs for Housing and Unemployment, obtaining Financial Assistance for both housing placement startup costs (security deposit, broker fee and rent) and CDL training and licensing fees, along with being connected to immediate Public Benefits



Challenges and Opportunities

Challenges and Opportunities





PROVIDER ADOPTION:

- The NYServes Coordination Center experienced staff turnover during the past performance period, leading to a brief hold on provider meetings (January- February 2016) and a temporary slow-down in network interaction. NYServes staff, alongside the Unite Us team, coordinated closely during the transition period to ensure that clients were connected to services as seamlessly as possible, while simultaneously planning for a revamped Provider Engagement Strategy:
 - The Coordination Center will resume hosting provider meetings to focus in-network provider services, leverage network strengths and encourage increased provider referrals
 - The groups will also help troubleshoot broader network concerns, share best practices and successes, work to better understand Providers' struggles with services and/or the Network functionality, and identify solutions to increase provider engagement and frequency of network usage



PROCESS & TIMING

- Similar to the previous period, many Network clients enter the network with complex requests, and several require intensive support
- We must continue to Increase the efficiency with which we connect to community resources, not only by making
 more efficient handoffs, but also by ensuring providers follow up with additional service referrals rapidly as they
 develop
- Need to close the gap from Vetfile acceptance, updates and case closure through more direct follow up with provider staff members who are actually delivering the service, when necessary.



Volume of Referrals

The Network would like to see an increase in provider-driven referrals, rather than relying too heavily on individuals to initiate their first NYServes interaction. Beyond enhancing provider adoption, we continue to increase NYServes direct outreach at member events, employment and benefits fairs, schools, high-traffic areas at VHA and VBA locations, etc. to refer clients for services immediately (simultaneously increasing direct referrals into the network and reducing lead times)



Technology Updates

Technology Updates





Updated Reporting Metrics and Interface



Added Trainings and Webinars



Weekly Report



Consolidated Newsletter



Updated Provider Onboarding Process



Meeting with Providers

- Capture feedback
- Recommendations for Improvements



Wrap-up and Q&A

Wrap-up and Q&A

Next Steps and Q5 Objectives



Outreach and Network Engagement:

- Focus on *diversity* of Providers that are utilizing the Network
- Reach a more balanced distribution of referrals from Network Providers

Measurement and Evaluation:

- Capture *monthly feedback* from Network users and present on findings at the next IPR
- Increase data analysis to understand trends and improve performance and efficiency

Q&A

Legal Assistance and Housing: 32 year old GWOT Navy veteran, homeless and facing numerous legal challenges related to past housing court matters, consumer debt, and several rejections for disability benefits. He moved out of the shelter through NYServes in-network services and was connected to ongoing legal aid for the first time.

"...the 'agency' in Harlem connected me with legal and helped me get a One Shot Deal. I am still working with them to make sure we never reach this point again..."

Financial Assistance: 40 year old Air Force veteran was being interviewed in Long Island for well-paying job but needed assistance paying for transportation on LIRR.

"...the 'agency' is helping me get the discharge on my DD214 corrected so I can access my VA housing benefits... thank you for connecting us." "Everyone said my legal case was too complicated and would not touch the issue until now... finally I am being processed for everything, including my benefits...a good lawyer is helping me, and on top of it I have my own place again."

Emergency Housing: 40 year old male Army Veteran and father of one, facing imminent eviction. They needed immediate assistance to avoid losing their apartment and becoming homeless.

"Thank you for the round trip tickets to my interview. I am a finalist for the position now and expect to be hired next week! "

Legal: 62 year old woman Army Veteran, household of 3 adults, seeking discharge upgrade for housing purposes.