



CASE FOR VETERAN BUSINESS CERTIFICATION

While the complex Veteran-Owned Business (VOB) certification landscape rapidly changes, veteran entrepreneurs continue to outpace their civilian counterparts and VOBs remain valuable supplier partners delivering high quality, innovative products and services.

		National Certifiers – Private			National Certifier - Government	State & Local Government Certifiers (P.22)
		NaVOBA (P. 7)	NVBDC (P. 10)	Disability:IN (P.17)	CVE (P. 15)	
General	Veteran-Related Certifications Offered	VBE SDVBE	VOB SDVOB	SDVOB SDV-DOBE	SDVOSB VOSB	Varies
	Organization Type	Nonprofit	Nonprofit	Nonprofit	Government	Government
Benefits	Certifications Recognized By	Corporate Partners	Corporate Partners Billion Dollar Roundtable	Corporate Partners States: PA, MA, NJ (Hoboken & Jersey city) Billion Dollar Roundtable	Federal Government	State & Local Governments (Varies)
	Primary Benefit to VOB	<ul style="list-style-type: none"> Corporate Contracting Preferences Multiple networking events each year 	<ul style="list-style-type: none"> Corporate Contracting Preferences Multiple networking events each year 	<ul style="list-style-type: none"> Corporate Contracting: Preferences Monthly teleconferences & bid opportunities Access to information about corporate partners; business scholarship program and webinar series 	<ul style="list-style-type: none"> Federal Contracting Set Asides 	<ul style="list-style-type: none"> State & Local Contracting Including Set Asides, Price Preference (varies)
Process	Basic Requirements	<ul style="list-style-type: none"> At least 51% owned, operated, and controlled by one or more U.S. veterans. Documentation to verify Veteran Owned On-site interview 	<ul style="list-style-type: none"> At least 51% owned, operated, and controlled by one or more U.S. veterans. Proof of active management Veteran status Ability to perform in their area of expertise without relying on non-VOBs On-site interview 	<ul style="list-style-type: none"> At Least 51% owned by disabled veteran, US citizen or lawful permanent resident Independence from any other business enterprise Headquartered in the US <ul style="list-style-type: none"> Legal entity For-profit On-site interview Provide 3 leading contract references – at least one bank and credit reference 	<ul style="list-style-type: none"> Documentation of Veteran Status, ownership and control of business Possible on-site interview 	Varies