CASE FOR VETERAN BUSINESS CERTIFICATION

While the complex Veteran-Owned Business (VOB) certification landscape rapidly changes, veteran entrepreneurs continue to outpace their civilian counterparts and VOBs remain valuable supplier partners delivering high quality, innovative products and services.

<table>
<thead>
<tr>
<th>National Certifiers – Private</th>
<th>National Certifier - Government</th>
<th>State &amp; Local Government Certifiers (P.22)</th>
</tr>
</thead>
<tbody>
<tr>
<td>NaVOBA (P. 7)</td>
<td>NVBDC (P. 10)</td>
<td>Disability:IN (P.17)</td>
</tr>
<tr>
<td>VBE</td>
<td>VOB</td>
<td>SDVOB</td>
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<td>SDVBE</td>
<td>SDVOB</td>
<td>SDV-DOBE</td>
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<td>SDV-DOBE</td>
<td>SDVOSB</td>
<td>VOSB</td>
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<td>Nonprofit</td>
<td>Nonprofit</td>
<td>Government</td>
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<td>Federal Government</td>
<td>State &amp; Local Governments (Varies)</td>
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</tbody>
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**General**

**Certifications Offered**
- Corporate Partners
- Billion Dollar Roundtable

**Organization Type**
- Nonprofit

**Certifications Recognized By**
- Corporate Partners
- Billion Dollar Roundtable

**Primary Benefit to VOB**
- Corporate Contracting Preferences
- Multiple networking events each year

**Benefits**
- Corporate Contracting Preferences
- Multiple networking events each year
- Monthly teleconferences & bid opportunities
- Access to information about corporate partners; business scholarship program and webinar series
- Federal Contracting Set Asides
- State & Local Contracting Including Set Asides, Price Preference (varies)

**Process**
- At least 51% owned, operated, and controlled by one or more U.S. veterans.
- Proof of active management
- Veteran status
- Ability to perform in their area of expertise without relying on non-VOBs
- On-site interview
- At Least 51% owned by disabled veteran, US citizen or lawful permanent resident
- Independence from any other business enterprise
- Headquartered in the US
- Legal entity
- For-profit
- On-site interview
- Provide 3 leading contract references – at least one bank and credit reference
- Documentation of Veteran Status, ownership and control of business
- Possible on-site interview
- Varies

**Basic Requirements**
- At least 51% owned, operated, and controlled by one or more U.S. veterans.
- Proof of active management
- Veteran status
- Ability to perform in their area of expertise without relying on non-VOBs
- On-site interview

**FOR MORE INFORMATION, PLEASE VISIT** http://veteranbusinesscoalition.org/