

### Structure

- Strategic plan
  - > 3-5 years
  - > Guides the organization
  - Board review
- Organization structure
  - Organization chart
  - > Staff to accomplish the mission

- Essential documents
  - Review annually
- Invest in your people
- Collaborative \*\*
  - Critical for funding and mission



#### Resources

- Diversified fundraising
  - Ensures stability and health
- Staff, board & volunteers
  - Do you have the right people and enough of them
- Systems & processes for all departments
  - SOPs, templates, processes and program management
- Internal & external review of finances
  - > Financials are critical
  - CFO, Board, External accountant/CPA



## Staff

- Qualified staff
  - "Hire" the right people with the right skillsets for the job
    - > Volunteers, intern, consultants
- Diverse
  - > Age, gender, race/ethnicity, experience, disability
- Professional development
  - Part of strategy & budget for growth and success



#### Governance

- Engaged board
  - Regular meetings
  - Committees
- Diverse board
  - Age, gender, race, experience, disability
- Oversight

- Giving
- Fundraising
- Networking
- Succession planning



### Communication

- Active marketing strategy
  - Donations
- Storytelling across all departments
- Transparency
  - GuideStar
  - > Financials, board & staff on website
- Actively seek to communicate, network, collaborate, fundraising, and/or partner with similar service providers



# Program

- Clearly defined mission with goals and objectives
- Funding allocation for strategic priorities
- Matches the budget
- Based on community needs assessment
  - Understand your ecosystem
- Data collection
- Track record of success
- Best practice models
- Storytelling





Questions